



METROPOLITAN
TRANSPORTATION
COMMISSION

Joseph P. Bort MetroCenter
101 Eighth Street
Oakland, CA 94607-4700
TEL 510.817.5700
TDD/TTY 510.817.5769
FAX 510.817.5848
E-MAIL info@mtc.ca.gov
WEB www.mtc.ca.gov

2c

Memorandum

TO: Administration Committee

DATE: November 7, 2007

FR: Deputy Executive Director, Policy

W. I. 1233

RE: Contract Amendment – StreetSaver® Online Application Hosting Services: DevMecca.com LLC

Background

StreetSaver®, MTC's pavement management software, is delivered on demand through an on-line, hosted application, ensuring that end users have access to the service any time and anywhere through a Web browser. Currently, 108 of the Bay Area's 109 jurisdictions use StreetSaver®, in addition to over 250 users nationwide. Of the total, about 30 percent are online users.

In 2005, following a competitive procurement, MTC contracted with DevMecca.com to provide the on-line application hosting services for StreetSaver® through April 2008. This hosted solution provides customers significant advantages over software installed on desktops in reliability, support, ease-of-use, scalability, rapid product innovation and predictable cost structures. In return, MTC realizes cost savings in software deployment and technical support.

Since deployment, our online users have increased steadily. The number of users will continue to grow at a faster rate in the next two years, as more Bay Area users transition from the older desktop edition. We will also continue to attract new users from our marketing effort in Southern California, as well as word-of-mouth referral from existing users. Sales from software are deposited in PMP Sales account and last year sales revenue came in at \$100,000.

To meet current and projected demand, we are now recommending that this Committee authorize adding \$80,000 to the contract to pay for the online application hosting services. Of the \$80,000, \$30,000 are TDA funds already in MTC's FY 2007-08 budget; \$50,000 in PMP Sales funds will be amended into the agency budget early next year. We also recommend that the contract term be extended from April 18, 2008 to June 30, 2008, so that the contract concludes at the close of the fiscal year. A new Request for Qualifications will be issued for the new fiscal year.

Recommendation

Staff recommends that this Committee authorize the Executive Director or his designated representative to negotiate and enter into a contract amendment with DevMecca.com for \$80,000 to support ongoing StreetSaver[®] online application hosting services through June 30, 2008.

Therese W. McMillan

TMC:ST

J:\COMMITTEE\Administration\2007 by Month\11_A&O_NOV_2007\02c_StreetSaver Online Hosting_STan.doc

REQUEST FOR COMMITTEE APPROVAL

Summary of Proposed Contract Amendment

Work Item No.:	1233
Contractor:	DevMecca.com Salem, Oregon
Work Project Title:	StreetSaver® Online Application Hosting Services
Purpose of Project:	Hosting StreetSaver® as an online application on demand, accessible anytime and anywhere through a Web browser.
Brief Scope of Work:	Hosting services includes database backup and recovery. It also provides secured environment, dedicated server, hosting hardware and software maintenance, and applies StreetSaver® patches and service release.
Project Cost Not to Exceed:	\$80,000 (previous approved agreement is \$75,000)
Funding Source:	TDA & PMP Sales
Fiscal Impact:	\$30,000 TDA Funds programmed in FY 2007-08 Budget and \$50,000 PMP Sales is subject to agency budget amendment approval.
Motion by Committee:	That the Executive Director or his designee is authorized to negotiate and enter into a contract amendment with DevMecca.com to provide StreetSaver® online application hosting, and the Chief Financial Officer is directed to set aside \$30,000 TDA funds and \$50,000 PMP Sales funds (subject to its inclusion in the MTC FY 2007-08 budget) for such contract amendment.
Administration Committee:	<hr/> Bob Blanchard, Chair
Approved:	Date: November 14, 2007